



Vendor:

H00166661
 Laerdal Medical Corp
 167 Myers Corners Rd
 Attn: Mary Dupree Acct Exec
 Wappingers Falls NY 12590

PO Number:	P0042127
Issue Date:	08/14/24
Request No:	
Fiscal Year:	25

<p>Billing Address: Horry Georgetown Technical College Attn: Accounts Payable PO Box 261966 Conway, SC 29528</p> <p>Or Email To: AccountsPayable@hgtc.edu</p> <p style="text-align: center;">PO NUMBER MUST BE ON YOUR INVOICE</p>	<p>Ship to: Conway Bldg. 300 Nursing Horry-Georgetown Tech College 2050 Hwy 501 E Conway SC 29526</p> <p>Requestor: Jo Beck / Ann Daniels</p>
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<p>HGTC Shipping and Receiving Hours ALL CAMPUSES 8AM - 4PM: Mon-Thurs 8AM - Noon: Friday</p>	<p>Terms NET 30</p>
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Description	Quantity	Unit Cost	Total Cost
THIS IS A SOLE SOURCE ORDER REFERENCE QUOTE #Q-997765 DELIVER TO: CONWAY CAMPUS, NURSING BLDG. 300 VENDOR TO DELIVER, INSTALL, AND TRAIN			
212-0315 SimMan 3G Plus Medium Manikin HGTC Asset #Z0550417 and Z0550418	2.00 EA	84,129.0600	168,258.12
260305 Power Cord 110V	2.00 EA	.0000	.00
400-10201 Laptop for use with LLEAP	2.00 EA	2,114.0600	4,228.12
Tax:	Pay 8	tax to vendor	338.25

Email:	TOTAL: CONTINUED
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PRICING IS DEEMED TO BE FAIR AND REASONABLE	
Account Codes	
26900-80001-7109-	\$326,632.53
26900-80001-7502-	\$8,757.65
26900-80001-7503-	\$5,873.70
26900-80001-7507-	\$184,513.35
26900-80001-7550-	\$492.58
Purchasing Agent:	Dianna Cecala



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 Attn: Accounts Payable
 PO Box 261966
 Conway, SC 29528
Or Email To: AccountsPayable@hgtc.edu

Ship to: Conway Bldg. 300 Nursing
 Horry-Georgetown Tech College
 2050 Hwy 501 E
 Conway SC 29526

Requestor: Jo Beck / Ann Daniels

PO NUMBER MUST BE ON YOUR INVOICE

HGTC Shipping and Receiving Hours ALL CAMPUSES
 8AM - 4PM: Mon-Thurs 8AM - Noon: Friday

Terms NET 30

Description	Quantity	Unit Cost	Total Cost
		Item Subtotal:	4,566.37
400-29301 All In One Panel PC, Instructor Computer HGTC Asset #Z0550419 & Z0550420	2.00 EA	2,678.0600	5,356.12
400-93050 Mobile Router	2.00 EA	224.6600	449.32
Tax:	Pay 8	tax to vendor	35.95
		Item Subtotal:	485.27
212-37210 Headskin SM3G Plus Med. Female	2.00 EA	1,879.0600	3,758.12
Tax:	Pay 8	tax to vendor	300.65
		Item Subtotal:	4,058.77

Email:

TOTAL: CONTINUED

PRICING IS DEEMED TO BE FAIR AND REASONABLE

Account Codes

26900-80001-7109-	\$326,632.53
26900-80001-7502-	\$8,757.65
26900-80001-7503-	\$5,873.70
26900-80001-7507-	\$184,513.35
26900-80001-7550-	\$492.58

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<p>HGTC Shipping and Receiving Hours ALL CAMPUSES 8AM - 4PM: Mon-Thurs 8AM - Noon: Friday</p>	<p>Terms NET 30</p>
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Description	Quantity	Unit Cost	Total Cost
212-B-ProTech-S3G+ 36 Months Service Coverage Tax:	2.00 EA	29,701.2800	59,402.56
	Pay 8	tax to vendor	4,752.20
		Item Subtotal:	64,154.76
212-EDGS100P 1-Day Course, Getting Started	1.00 EA	3,806.0600	3,806.06
212-03250 SimMan 3G Plus Dark Manikin HGTC Asset Tag Z0550421 & Z0550422	2.00 EA	84,129.0600	168,258.12
260305 Power Cord 110V	2.00 EA	.0000	.00

Email:	TOTAL: CONTINUED
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PRICING IS DEEMED TO BE FAIR AND REASONABLE

Account Codes

26900-80001-7109-	\$326,632.53
26900-80001-7502-	\$8,757.65
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26900-80001-7550-	\$492.58

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Description	Quantity	Unit Cost	Total Cost
400-10201 Laptop for use with LLEAP	2.00 EA	2,114.0600	4,228.12
Tax:	Pay 8	tax to vendor	338.25
		Item Subtotal:	4,566.37
400-29301 All In One PC for Instructors Use HGTC Asset #Z0550423 & Z0550424	2.00 EA	2,678.0600	5,356.12
400-93050 Mobile Router	2.00 EA	224.6600	449.32
Tax:	Pay 8	tax to vendor	35.95
		Item Subtotal:	485.27
212-37220 Headskin SM3G Plus Dark Female	2.00 EA	1,879.0600	3,758.12

Email:	TOTAL: CONTINUED
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<p>Account Codes</p> <table style="width: 100%;"> <tr> <td>26900-80001-7109-</td> <td style="text-align: right;">\$326,632.53</td> </tr> <tr> <td>26900-80001-7502-</td> <td style="text-align: right;">\$8,757.65</td> </tr> <tr> <td>26900-80001-7503-</td> <td style="text-align: right;">\$5,873.70</td> </tr> <tr> <td>26900-80001-7507-</td> <td style="text-align: right;">\$184,513.35</td> </tr> <tr> <td>26900-80001-7550-</td> <td style="text-align: right;">\$492.58</td> </tr> </table>	26900-80001-7109-	\$326,632.53	26900-80001-7502-	\$8,757.65	26900-80001-7503-	\$5,873.70	26900-80001-7507-	\$184,513.35	26900-80001-7550-	\$492.58	<p>PRICING IS DEEMED TO BE FAIR AND REASONABLE</p>
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26900-80001-7502-	\$8,757.65										
26900-80001-7503-	\$5,873.70										
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Description	Quantity	Unit Cost	Total Cost
Tax:	Pay 8	tax to vendor	300.65
		Item Subtotal:	4,058.77
212-B-ProTech-S3G+ ProTech Coverage 36 months each	2.00 EA	29,701.2800	59,402.56
Tax:	Pay 8	tax to vendor	4,752.20
		Item Subtotal:	64,154.76
Shipping & Handling	1.00 EA	858.0100	858.01
Tax:	Pay 8	tax to vendor	68.64
		Item Subtotal:	926.65

Email:	TOTAL: 526,269.81
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PRICING IS DEEMED TO BE FAIR AND REASONABLE

Account Codes

26900-80001-7109-	\$326,632.53
26900-80001-7502-	\$8,757.65
26900-80001-7503-	\$5,873.70
26900-80001-7507-	\$184,513.35
26900-80001-7550-	\$492.58

Purchasing Agent: Dianna Cecala

**REQUEST FOR MAJOR
EQUIPMENT
OVER \$25,000**

If State Contract is not available, then:

- Contact Procurement Office
- \$25,000 - \$50,000 – Must Be Advertised for Quotes
- Greater than \$50,000 – Requires an Advertised bid (IFB) or request for proposal (RFP).

Department Name/Campus Location: Nursing – Conway Bldg. 300

Requester Name: Jo Beck and Ann Daniels

Department Head (up to \$1,000): _____

Academic Dean/Director (\$1,001 - \$2,500): _____

Vice President (over \$2,500): *J. Williams*

President (over \$10,000): *M. Foma*

Cabinet Chair: *A. Hawley*

Vendor information (If new, attached W9)

Name: Various Vendors
 Address: Laerdal
 City/State/Zip: _____
 Phone Number/E-mail: _____
 Purchase Order Number: P00 42127

ACCOUNTING USE ONLY

FOAPAL _____ FOAPAL _____
 FOAPAL _____ FOAPAL _____

QUANTITY	UNIT OF MEASURE	DESCRIPTION	UNIT COST	TOTAL
		Simulation and basic Nursing classroom equipment needed for new program on the		\$1,100,000
		Conwy Campus in bldg.. 300.		
		Cost is a best estimate. Simulation equipment is \$800,000		

Be Sure to Include Shipping & Tax

PURPOSE OF REQUEST: To fully equip Conway Nursing program with equipment that is identical to that located on GS and GT campus to increase the programs capacity and offer same quality of training.

STRATEGIC GOALS & OUTCOMES:

Source of Funds: DEPT. _____ GRANT 26900 80001 INSTITUTIONAL _____ SEFAC _____
See Attache 21.000 20000 & 81.000

Quote Q-997765

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal[®]
 helping save lives

Va National Account Manager

John Gillespie
 (845) 891-6242
 john.gillespie@laerdal.com

Regional Manager

Jeffrey Gottfried
 ext 2390
 jeffrey.gottfried@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 08-14-2024

ATTN: Ms. Dianna Cecala
 +1843-349-5207
 dianna.cecala@hgtc.edu

QUOTE NUMBER: Q-997765
 CREDIT TERMS: 30 days
 EXPIRATION DATE: 12-12-2024
 PO NUMBER:

BILL TO: 02135476

Horry Georgetown Technical College
 P O Box 261966
 Conway SC 29528

SHIP TO:

Dianna Cecala
 Horry-Georgetown Tech College/Rec
 2050 Hwy 501 E
 Receiving Dept.
 Conway SC 29526

Sourcewell Contract 011822-LAE Applied
 Sourcewell Member ID 177836

SimMan 3G Plus (Medium)

Qty	Description	List Price	Term	Unit Price	Total
2	212-03150 SimMan 3G PLUS Medium Includes SimMan 3G PLUS Manikin, LLEAP License, Consumables, 1 Year Manufacturer's Warranty.	\$89,499.00		\$84,129.06	\$168,258.12
2	260305 Power Cord 110V (US)	\$109.00		\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, Ultrasound, or as a Patient Monitor	\$2,249.00		\$2,114.06	\$4,228.12

SimMan 3G Plus (Medium)

Qty	Description	List Price	Term	Unit Price	Total
2	<p>400-29301 All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor</p> <ul style="list-style-type: none"> • AIO Monitor does not come ready to be wall mounted. • Requires additional MGR Part, # 6H1W8AA (not sold by Laerdal) • Requires a wall mount (not sold by Laerdal) 	\$2,849.00		\$2,678.06	\$5,356.12
2	<p>400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.</p>	\$239.00		\$224.66	\$449.32
2	<p>212-37210 Headskin SM3G PLUS Med. Female</p>	\$1,999.00		\$1,879.06	\$3,758.12
2	<p>212-B-ProTech-S3G+ SimMan3G+ ProTech Coverage Complete technical coverage for simulator, patient monitor, instructor laptop and or SimPad against defects, including loaner coverage, updates and modifications to products. ProTech also includes the following value add items: installs for new manikin, 1 periodic maintenance per year as requested, and Premium Tech Support.</p>	\$51,205.00	36	\$29,701.28	\$59,402.56
1	<p>212-EDGS100P SimMan 3G PLUS Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications.</p>	\$4,049.00		\$3,806.06	\$3,806.06
TOTAL:					\$245,258.42

SimMan 3G PLUS (Dark)

Qty	Description	List Price	Term	Unit Price	Total
2	212-03250 SimMan 3G PLUS Dark Includes SimMan 3G PLUS Manikin, LLEAP License, Consumables, 1 Year Manufacturer's Warranty.	\$89,499.00		\$84,129.06	\$168,258.12
2	260305 Power Cord 110V (US)	\$109.00		\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, Ultrasound, or as a Patient Monitor	\$2,249.00		\$2,114.06	\$4,228.12
2	400-29301 All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor <ul style="list-style-type: none">• AIO Monitor does not come ready to be wall mounted.• Requires additional MGR Part, # 6H1W8AA (not sold by Laerdal)• Requires a wall mount (not sold by Laerdal)	\$2,849.00		\$2,678.06	\$5,356.12
2	400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.	\$239.00		\$224.66	\$449.32
2	212-37220 Headskin SM3G PLUS Dark. Female	\$1,999.00		\$1,879.06	\$3,758.12

SimMan 3G PLUS (Dark)

Qty	Description	List Price	Term	Unit Price	Total
2	212-B-ProTech-S3G+ SimMan3G+ ProTech Coverage Complete technical coverage for simulator, patient monitor, instructor laptop and or SimPad against defects, including loaner coverage, updates and modifications to products. ProTech also includes the following value add items: installs for new manikin, 1 periodic maintenance per year as requested, and Premium Tech Support.	\$51,205.00	36	\$29,701.28	\$59,402.56
TOTAL:					\$241,452.36

ITEM TOTAL:	\$486,710.78
SHIPPING/HANDLING:	\$858.00
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$38,701.02
TOTAL:	\$526,269.80

There are various payment options; please see bottom of your quote for further clarification. Appropriate Sales Tax will be added to invoice - Pricing and Availability are subject to change Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products
Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

Delivery:

If you require delivery of the product to a specific location within your building, there will be an additional charge. This charge will be included in the total Shipping and Handling cost stated in this quote.

Delivery of product to a site without a loading dock will require Lift Gate delivery and should be identified during quote process as there is an added fee. In addition, if delivery to a specific location within a building is needed, it is available at an additional cost. Please ensure that necessary delivery requirements are discussed, and the related fees are included on the quote. This will also enable us to set proper delivery expectations with our warehouse.

Training/Education:

Onsite and Virtual Education will expire one (1) year from date of purchase. Exceptions include:

- Educational Pathway trainings will expire two (2) years from date of purchase. Five (5) or more Ed Path Training days will expire in five (5) years.
- Contracts/Technology Sustainment Program (TSP)
- Advanced Care & Maintenance Courses

CANCELLATION or RESCHEDULING of EDUCATIONAL or TECHNICAL SERVICES WILL RESULT IN CANCELLATION/RESCHEDULING FEES.

7 DAYS OR LESS: 100% of Course / Service Cost
8 DAYS to 2 WEEKS: 75% of Course / Service Cost
15 DAYS to 20 DAYS: 50% of Course / Service Cost
3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.

Confidential

Quote Q-997765

Laerdal Medical Corporation

167 Myers Corners Road
 Wappingers Falls, NY 12590
 Order to: 877-LAERDAL
 Fax Order To: (800) 227-1143
 Email: customerservice@laerdal.com



Laerdal[®]
 helping save lives

Va National Account Manager

John Gillespie
 (845) 891-6242
 john.gillespie@laerdal.com

Regional Manager

Jeffrey Gottfried
 ext 2390
 jeffrey.gottfried@laerdal.com

Instructions

To prevent any delays in processing your purchase, please include your quote # when ordering.

DATE: 08-14-2024

ATTN: Ms. Dianna Cecala
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 dianna.cecala@hgtc.edu

QUOTE NUMBER: Q-997765
 CREDIT TERMS: 30 days
 EXPIRATION DATE: 12-12-2024
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 P O Box 261966
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Sourcewell Contract 011822-LAE Applied
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SimMan 3G Plus (Medium)

Qty	Description	List Price	Term	Unit Price	Total
2	212-03150 SimMan 3G PLUS Medium Includes SimMan 3G PLUS Manikin, LLEAP License, Consumables, 1 Year Manufacturer's Warranty.	\$89,499.00		\$84,129.06	\$168,258.12
2	260305 Power Cord 110V (US)	\$109.00		\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, Ultrasound, or as a Patient Monitor	\$2,249.00		\$2,114.06	\$4,228.12

SimMan 3G Plus (Medium)

Qty	Description	List Price	Term	Unit Price	Total
2	<p>400-29301 All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor</p> <ul style="list-style-type: none"> • AIO Monitor does not come ready to be wall mounted. • Requires additional MGR Part, # 6H1W8AA (not sold by Laerdal) • Requires a wall mount (not sold by Laerdal) 	\$2,849.00		\$2,678.06	\$5,356.12
2	<p>400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.</p>	\$239.00		\$224.66	\$449.32
2	<p>212-37210 Headskin SM3G PLUS Med. Female</p>	\$1,999.00		\$1,879.06	\$3,758.12
2	<p>212-B-ProTech-S3G+ SimMan3G+ ProTech Coverage Complete technical coverage for simulator, patient monitor, instructor laptop and or SimPad against defects, including loaner coverage, updates and modifications to products. ProTech also includes the following value add items: installs for new manikin, 1 periodic maintenance per year as requested, and Premium Tech Support.</p>	\$51,205.00	36	\$29,701.28	\$59,402.56
1	<p>212-EDGS100P SimMan 3G PLUS Course Getting Started 1 D 1 day on customer site for up to 8 participants. Course gives participants knowledge of the simulator and Instructor device operations, operating modes, and system features. Hands-on activities familiarize faculty with simulator and its applications.</p>	\$4,049.00		\$3,806.06	\$3,806.06
TOTAL:					\$245,258.42

SimMan 3G PLUS (Dark)

Qty	Description	List Price	Term	Unit Price	Total
2	212-03250 SimMan 3G PLUS Dark Includes SimMan 3G PLUS Manikin, LLEAP License, Consumables, 1 Year Manufacturer's Warranty.	\$89,499.00		\$84,129.06	\$168,258.12
2	260305 Power Cord 110V (US)	\$109.00		\$0.00	\$0.00
2	400-10201 Laptop For use with LLEAP, Ultrasound, or as a Patient Monitor	\$2,249.00		\$2,114.06	\$4,228.12
2	400-29301 All In One Panel PC For use as an Instructor Computer with LLEAP software, or a LLEAP, SimPad or SimPad Plus Patient Monitor <ul style="list-style-type: none"> • AIO Monitor does not come ready to be wall mounted. • Requires additional MGR Part, # 6H1W8AA (not sold by Laerdal) • Requires a wall mount (not sold by Laerdal) 	\$2,849.00		\$2,678.06	\$5,356.12
2	400-93050 Mobile Router Can accommodate up to 3 simulators being used simultaneously on one router. Battery-powered and ideal for mobile simulations. For optional internet access, SIM Card (not included) must be purchased by the customer.	\$239.00		\$224.66	\$449.32
2	212-37220 Headskin SM3G PLUS Dark. Female	\$1,999.00		\$1,879.06	\$3,758.12

SimMan 3G PLUS (Dark)

Qty	Description	List Price	Term	Unit Price	Total
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TOTAL:					\$241,452.36

ITEM TOTAL:	\$486,710.78
SHIPPING/HANDLING:	\$858.00
ADDITIONAL CHARGE/CREDIT:	
TAX:	\$38,701.02
TOTAL:	\$526,269.80

There are various payment options; please see bottom of your quote for further clarification. Appropriate Sales Tax will be added to invoice - Pricing and Availability are subject to change Shipping/Handling costs will be added to invoice

By Accepting this Quote, the following terms are hereby incorporated into customer's order:

Products:

Products that are currently on contract will be removed immediately if manufacturing or distribution of the product is discontinued.

Payment:

Net 30 Days for approved open accounts; CIA; Credit Cards accepted. Financing options now available – sample leasing payment terms follow.

Warranty:

One(1) year warranty on manufactured products and 90 day warranty on refurbished products
Two(2) year parts replacement warranty with technical assistance by phone on all Hill-Rom refurbished products

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15 DAYS to 20 DAYS: 50% of Course / Service Cost
3 WEEKS or MORE: NO FEE

Customer will be required to submit a new PO to reschedule a cancelled course / service.

Confidential

**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

Agency: Horry-Georgetown Technical College – Marketing Department #SS-0197

Sole Source Vendor: Laerdal Medical Corporation

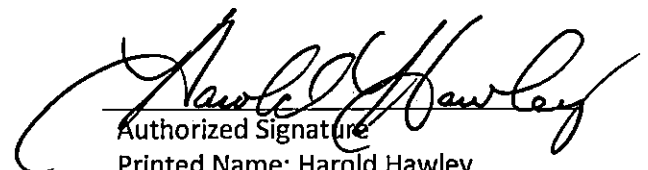
Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. §11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

Description of the Agency need that this procurement meets: HGTC is setting up a new Nursing Program on the Conway Campus for Fall 2024. Equipment is needed for the Simulatio component of this training program.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs: HGTC currently has a nursing program on its Grand Strand and Georgetown Campuses. As we set up a traing site at this new location, it is necessary for all equipment to be equal so that students can rotate to any site and work on the same equipment. Similation is an important factor for this program. I is not always possible for a student to get all the clinical time at a healthcare institution that is required to pass their boards. Regulations have changed and on-site simulation is now approved for some of these required hours as long as the simulation system meets the requirements of the licensing boards.The Laerdal system is approved for this. These manikins are the only ones that truly integrate with the Sim Capture system. We spoke with the leading competitor, Gaumard, and they agreed.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract: SimMan 3G Plus Manikins that are fully integrated to the SimCapture nursing training program.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency: As described in the attached vendor's letter and as approved by their leading competitor, this is the only simulation manikan that is fully, automatically, integrated with the simulation program currently in use on all our our campuses.



Authorized Signature

Printed Name: Harold Hawley

Title: VP Finance & Administration

Date: 7/29/2024

Notes:

**Authorized signature is the agency head unless the agency head has delegated that authority.
Delegation of authority must be submitted to the Materials Management Officer in writing.**

Form>MMO#102

State Fiscal Accountability Authority

8/9/2021

The Agency must obtain a Drug-free Workplace certification from the Vendor if the sole source procurement is \$50,000 or greater.



LAERDAL MEDICAL CORPORATION
PO Box 1840
167 Myers Corners Road
Wappingers Falls, NY 12590
(877) 523-7325
(845) 297-7770
Fax (800) 227-1143

www.Laerdal.com

June 26, 2024

Horry Georgetown Technical College
Myrtle Beach, SC 29577

To whom it may concern,

This letter is to confirm that Laerdal Medical is the sole manufacturer and provider of:

SimMan 3G PLUS, features and services listed below:

- Exclusive LLEAP software operating platform: A single, intuitive interface for all Laerdal simulators with LLEAP, instructors have control over the patient simulator's physiology, giving a seamless and immersive training experience for the learners. Fully integrated with Laerdal's simulators, accessory products, Laerdal Scenario Cloud, and SimCapture, LLEAP allows you to control the physiology of the simulator and every other parameter of your training session - both in-situ and in simulation center settings.
- Compatible with ASL 5000™ Lung Solution to run scenarios with a spontaneously breathing patient simulator supported on a ventilator. Available exclusively for Laerdal's SimMan portfolio, Nursing Anne Simulator, and SimBaby.
- Compatible with Laerdal-SonoSim Ultrasound Solution 2.0 features a new ultrasound interface and improved integration with LLEAP. These two elements provide users greater flexibility and control of the ultrasound images used within ultrasound training simulations. o Transform your simulator into an affordable, ultrasound-ready training solution that offers an enhanced user experience integrating real ultrasound images and pathologic findings.
- Exclusive Validated content for simulation-based training with evidence-based scenarios from clinical professionals like the National League for Nursing, American Academy of Pediatrics, American Heart Association and others
- Full complete portfolio of educational content, delivered both virtual and on-site to meet training need as well as authorized Technical Services, including installation, warranty and preventative maintenance.
- Standardized practices with pre-programmed scenarios available on Laerdal Scenario Cloud o Ensure medical training procedures are standardised across your teaching practices and students receive a consistent experience. o Pre-programmed scenarios are built in a modular way. You can start with just vital signs, use pre-set states and stages or customize the scenario in SimDesigner

Further, Laerdal Medical is the sole provider of installation, education, technical services, and support for the afore mentioned equipment. Laerdal Medical is the only certified and authorized entity to provide service and maintenance on Laerdal equipment.

If you need any additional information or assistance, please do not hesitate to contact me at (800) 648-1851 or visit our website at www.Laerdal.com.

Thank you for your interest in our products.

Sincerely,

Mike Evans
Director of Business Analytics
Laerdal Medical
167 Myers Corners Rd
Wappingers Falls, NY 12590
(800) 648-1851 x 3260
Mike.Evans@Laerdal.com



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www.Laerdal.com

June 25, 2024

To Whom It May Concern,

This letter is to confirm that Laerdal Medical is the sole manufacturer of:

SimMan 3G PLUS

Further, Laerdal Medical is the sole provider of installation, education, technical services, and support for the afore mentioned equipment. Laerdal Medical is the only certified and authorized entity to provide service and maintenance on Laerdal equipment

If you need any additional information or assistance, please do not hesitate to contact me at (800) 648-1851 or visit our website at www.Laerdal.com.

Thank you for your interest in our products.

Sincerely,


Mike Evans
Director of Business Analytics
Laerdal Medical
167 Myers Corners Rd
Wappingers Falls, NY 12590
(800) 648-1851 x 3260
Mike.Evans@Laerdal.com

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

<i>Vendor Name (Printed)</i> Laerdal Medical Corporation	<i>State Vendor No.</i> 7000022608
<i>By (Authorized Signature)</i> 	<i>Date Executed</i> 6/24/2024
<i>Printed Name and Title of Person Signing</i> Judy Schneider, Contracts Specialist	<i>[Not used]</i>

Cecala, Dianna

From: South Carolina Business Opportunities <noreply@mmo.sc.gov>
Sent: Monday, July 29, 2024 8:54 AM
To: Cecala, Dianna
Subject: SCBO Advertisement Submission

WARNING: This message was sent from outside Horry-Georgetown Technical College. Please **DO NOT** click links or open attachments unless you recognize the source of this email and know the content is safe.

Your SCBO advertisement (**AD# 50837**) has been submitted and will be reviewed by a member of our staff prior to publication. Please retain a copy of this email to serve as a receipt of your ad submission.

Please note that ads submitted after 12:00 pm may not be reviewed/published until the next business day.

The information you submitted for the advertisement is included below:

Category: Sole Source / Emergency Notice

Start Date: Mon, 07/29/2024 - 00:00

End Date: Tue, 08/13/2024 - 08:45

Vendor Name: Laerdal Medical Corporation

Contract Amount: 533499.58

Procurement Manager: Dianna Cecala

Procurement Manager Email: dianna.cecala@hgtc.edu

Procurement Manager Telephone: 8433495207

Purpose Of The Procurement:

HGTC intends to sole source a purchase of (4) Laerdal SimMan 3G Plus Manikins package including PC, Laptop, Monitor, Mobile Router, service agreement and training. Details of the purchase can be viewed on our website as SS-0197.

Contact For Justification For This Procurement: Agency Procurement Manager (Listed Above)

Any Notice Of Intent To Protest And Protest Must Be Addressed To: Information Technology Management Officer