



Gaumard[®]
Simulators for Health Care Education

Quotation

14700 SW 136th Street
Miami FL 33196
T: 305-971-3790 | F: 305-252-0755

Quote Number: 107828

Quote Date: 02/08/24

Page: 3 of 3

Quoted To:

Horry Georgetown Technical College
PO Box 261966
Conway SC 29528-6066
USA

Ship To:

Horry Georgetown Technical College
4003 S Fraser St Attn: Dr. Sheila
Locklair/Christine Polak
Georgetown SC 29440-5019
USA

Contact:

Christine Polak
843-477-2053
christine.polak@hgtc.edu

Estimated shipping date: Approximately 12 to 15 weeks after receipt of order.
Shipment Via: ABF Freight

Gaumard Scientific is the sole source for this tetherless simulator(s).

For credit approval, please submit completed customer forms to GaumardCR@gaumard.com. Customer forms may be obtained by e-mailing a request to QuoteEmailGroup@gaumard.com.

Prices and taxes are subject to change without notice.

To gather information about the products quote we invite you to visit our website: <http://www.gaumard.com>

If you should have any questions, please feel free to contact your sales representative Gordon McKeown at gordonm@gaumard.com

This contractor and subcontractor shall abide by the requirements of 41 CFR §§ 60-1.4(a), 60-300.5(a) and 60-741.5(a). These regulations prohibit discrimination against qualified individuals based on their status as protected veterans or individuals with disabilities and prohibit discrimination against all individuals based on their race, color, religion, sex, sexual orientation, gender identity and/or national origin, or for inquiring about, discussing, or disclosing information about compensation. Moreover, these regulations require that covered prime contractors and subcontractors take affirmative action to employ and advance in employment individuals without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, protected veteran status or disability.



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Qty.	Item	Description	Unit Price	Amount
1	GC.G3.AP	Gaumard Cares Gold 3 Year service plan for advanced pediatric simulator. Gaumard Cares service with Cost of Ownership Assurance includes the following at NO CHARGE for the duration of the plan: • Training at Gaumard Training Centers • Webinar Training • Telephone and email Support • Software Updates • Loaner Service (Including Shipping) • All Preventative Maintenance • All Repairs Gaumard Cares Gold 3 Year service plan for pediatric simulator	18,015.00	\$ 18,015.00
1	INST	One day Installation and In-Service for multiple simulators. Region specific	3,250.00	\$ 3,250.00
			Subtotal	\$ 78,020.00
			Other Discounts	0.00
			Est. Freight & Handling	935.75
			Est. Sales Tax	4,542.35
			Total US\$	\$ 83,498.10
				0.00

All Quotes are subject to credit approval

Customer must supply Sales Tax Exempt Certificate and W-9 with Purchase Order, if applicable

If your shipping address differs from that of your billing address, please include the information with your order.

NOTE: This shipment will be delivered on pallets via forklift by a freight carrier. If your organization is not equipped to receive pallets, please notify us immediately.

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Customer ID	Good Through	Shipping Method	Sales Representative
C104321	03/08/24	ABF Freight	Gordon McKeown

Qty.	Item	Description	Unit Price	Amount
1	S2225.PK.D	Advanced Pediatric HAL® S2225 dark skin tone five year old simulator package Includes: Advanced Pediatric HAL® S2225 dark skin tone simulator, Tablet PC preloaded with UNI® control software, Automatic mode license, The Pediatric HAL Simulated Learning Experiences™ guidebook, preprogrammed SLE library with 10 scenario-based simulations, RF communications module, streaming audio headset, battery charger, replacement chest tube and tension pneumo sites, defibrillation site adapters, filling kits, additional accessories, hard rolling transport case, user guide, One-year limited warranty Options available only at initial time of purchase: Care in Motion™ Go integrated video-assisted debriefing system Accessories available for purchase: Gaumard Vitals™ bedside patient monitor, Gaumard Vitals™ mobile patient monitor, Gaumard Ultrasound™ system, Pediatric emergency ultrasound POCUS Fast scenario module, LungSim™ In-Hospital System, LungSim™ Mobile System, Care in Motion™ Mobile standalone video-assisted debriefing system	54,450.00	\$ 54,450.00
1	30080154B	Bedside Virtual Monitor accessory	2,305.00	\$ 2,305.00

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Florence-Darlington



Technical College

Growing the economy . . . one graduate at a time.

Please be advised that as of June 4, 2015, the General Assembly of South Carolina created Article 23 of the Consolidated Procurement Code. New code section 11-35-5300 prohibits contracting with discriminatory businesses. It requires a representation from a contractor that the business is not currently engaged in, and an agreement that the business will not engage in, the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in the statute.

Please read, sign and return the document(s) enclosed via mail, email or fax to me at your earliest convenience.

Thanking you in advance for your cooperation.

A handwritten signature in black ink that reads "Sierra Flynn". The signature is fluid and cursive, with a long horizontal flourish extending to the right.

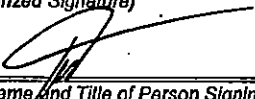
Sierra Flynn, Procurement Manager
Florence-Darlington Technical College
Office: (843)661-8341
Fax: (843)661-8342
sierra.flynn@fdtc.edu

OPEN TRADE REPRESENTATION

(S.C. Code Ann. §§ 11-35-5300)

The following representation, which is required by Section 11-35-5300(A), is a material inducement for the State to award a contract to you.

I, the official named below, certify I am duly authorized to execute this certification on behalf of the vendor identified below, and, as of the date of my signature, the vendor identified below is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom South Carolina can enjoy open trade, as defined in SC Code Section 11-35-5300.

<i>Vendor Name (Printed)</i> Gauvard Scientific Company, Inc.	<i>State Vendor No.</i> 44174
<i>By (Authorized Signature)</i> 	<i>Date Executed</i> 02/14/2024
<i>Printed Name and Title of Person Signing</i> Peter Eggert, Senior Vice President	<i>[Not used]</i>



AFFIDAVIT

I certify that we will comply with Section 44-107-10, ET Seg., relating to the South Carolina Drug-Free Workplace Act to provide a drug-free workplace. (Note: this clause applies to any resultant contract of \$50,000.00 or more). The State of South Carolina has amended Title 44, Code of Laws of South Carolina, 1976, relating to health, by adding chapter 107, so as to enact the Drug-Free Workplace Act. (See, Act no. 593, 1990 Acts and Joint Resolutions.)

Vendor: Gaurmand Scientific

14700 SW 131st St. Miami, FL 33196
Street or P. O. Box City State Zip

Telephone: (305) 971-3790 Fax: (305) 667-6089

Printed Name: Lauren Dominguez Email: lauren.dominguez@gaurmand.com

[Signature] Accounting clerk
Signature Title

Date: 2/13/24

F.E.I.N: 59-1150440 or S.S. # _____

FAILURE TO FURNISH THIS AFFIDAVIT WILL RESULT IN THE DELAY OF PAYMENT/CONTRACT

THIS PAGE MUST BE SIGNED & RETURNED

Please return to: Horry Georgetown Technical College
PO Box 261966
Conway, SC 29528-6066
Attn: Dianna Cecala, Procurement Manager

Fax: 843/349-5270
Tel: 843/349-5207
Email: Dianna.cecala@hgtc.edu



Gaumard®

Simulators for Health Care Education

- Hal includes a capillary refill sensor on his right knee to allow for this assessment to be done.

These features set our pediatric simulator apart from any other in the industry, making the Advanced Pediatric Hal S2225 clearly the most advanced pediatric simulator available today, allowing for unmatched realism, versatility and clinical skills training for a large variety of clinicians.

Sincerely,

Gordon McKeown, RN
Territory Sales Manager, NC/SC
Gaumard Scientific
305-302-3389
gordonm@gaumard.com

A global commitment to healthcare educators



January 19, 2023

To whom it may concern,

The practice of medical simulation has grown exponentially in the past decade, and the technology used has gotten more advanced. High-fidelity simulation is the gold-standard for teaching and training health care providers at all levels and disciplines, throughout their career. Pediatrics is one area in particular that learners can benefit from simulation. Allowing new nurses, EMTs, Respiratory Therapists and others the opportunity to practice skills and patient interactions in a consequence-free environment is vital; mistakes will happen but they can be learning opportunities without endangering the health and welfare of an actual patient.

These skills can include things like; interviewing a patient and assessing non-verbal and psychosocial cues, an extremely important clinical skill in pediatrics; using real equipment as part of the development of a plan-of-care such as BP cuff, pulse oximeter, and end tidal CO₂ monitoring; ventilating critically ill patients using a ventilator; evaluating circulation using capillary refill.

The Advanced Pediatric Hal S2225 allows for realistic assessment findings such as heart and lung sounds, pulse and respiratory rates, pupillary response and other vital signs. In addition, the S2225 is the only simulator on the market which addresses the skills listed above in the following ways:

- Hal's face can be controlled to display realistic facial expressions and emotional states such as surprise, anger, and pain.
- Hal's eyes will track an object, and his head will turn from side to side
- Real equipment can be used, without any form of intermediary or bridge device including:
 - Automatic BP cuff
 - Pulse oximetry
 - Finger stick glucose
 - End tidal CO₂ waveform
- Hal can be placed on a real ventilator and his lung dynamics, such as compliance and resistance, can be changed. Your ventilator will respond to Hal the same way it would to a real patient

A global commitment to healthcare educators

The Agency must obtain a Drug-free Workplace certification from the Vendor if the sole source procurement is \$50,000 or greater.

**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

Agency: Horry Georgetown Technical College

Sole Source Vendor: Gaumard, Advanced Pediatric Hal S2225

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. §11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

Description of the Agency need that this procurement meets: Speciality areas such as pediatrics are limited for in-person clinicals in the HGTC area. Therefore, it is necessary to supplement clinical hours with simulation. Simulation is an approved learning technique designed to replicate real-life situations. Per the South Carolina Labor and Licencing Board-Nursing, a pre-licensure Nursing program may use simulation as a substitute for traditional clinical experiences, not to exceed 50% of its clinical hours for a given course/clinical specialty.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs: Both Laerdal and Gaumard offer pediatric simulators. However, the Gaumard simulator is more advanced, in that it allows for students to learn the skills necessary to effectively communicate, diagnose and treat young patients in nearly all clinical areas. The Gaumard Pediatric Hal simulator will provide a more realistic environment for the simulation experience, providing HGTC students with the necessary acute-care pediatric experience.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract: The vendor will provide the simulator, monitors, installation, training, and any other items deemed necessary for functionality of the simulator.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency: HGTC Nursing department does currently utilize Laerdal simulators in the medical/surgical area. However, in the Maternity/Pediatric area, Gaumard is utilized. By purchasing the Gaumard Advanced Pediatric Hal simulator, there will be consistency and continuity among the current equipment utilized for this content area.



Authorized Signature

Printed Name: Harold Hawley

Title: VP Finance & Administration

Date: Click or tap to enter a date.

Notes:

**Authorized signature is the agency head unless the agency head has delegated that authority.
Delegation of authority must be submitted to the Materials Management Officer in writing.**